



**Invotra** integrating with  
Salesforce to help authenticate  
**600K members of Sierra Club**

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## SIERRA CLUB

### About Sierra Club

- Founded by Scottish-American conservationist John Muir in 1892.
- An environmental organisation that is committed to helping people explore, preserve and protect the planet.
- 3 million active supporters, 600,000 members.

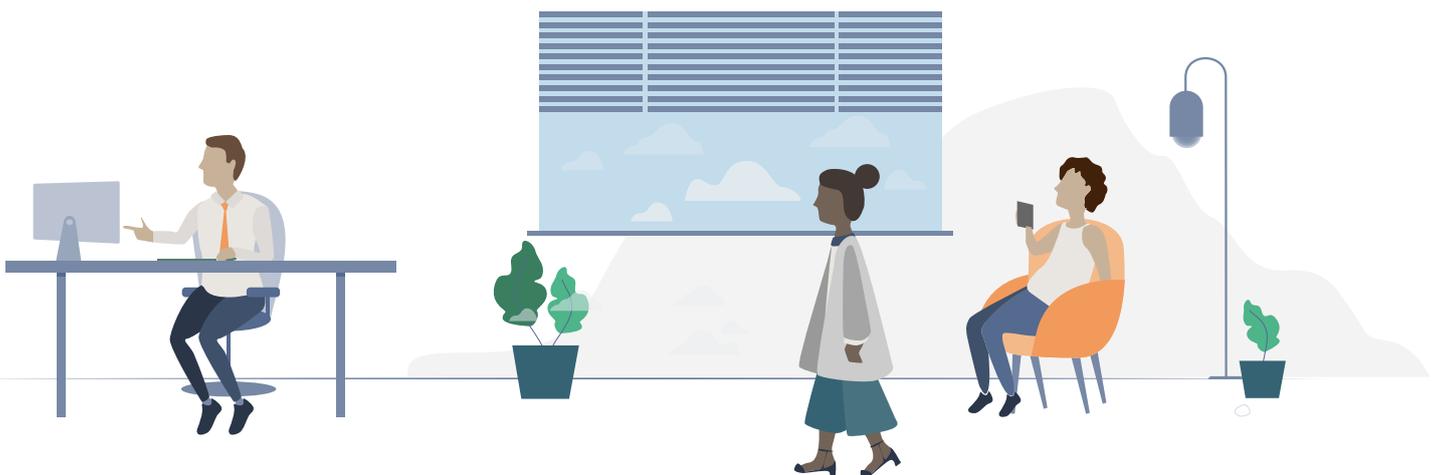
Invotra has integrated with Salesforce to enable Single Sign-On (SSO) for its US customer, Sierra Club, allowing employees and members to effortlessly access their Invotra intranet by logging in to their Salesforce accounts.

### GOALS

Sierra Club wanted employees and members to be able to sign up and automatically have access to an Invotra account without a manual process. Invotra needed to integrate with Salesforce, providing a seamless login experience for both internal and external users.

### CHALLENGES

- The user roles people held on Salesforce had to control the access/permissions they would have on Invotra.
- As part of the project, Invotra would need to develop portal functionality to accommodate Sierra Club's external members, supporters and volunteers to make sure that those users have controlled access to the intranet.
- Invotra had to provide users with access to the platform from any location via mobile devices.



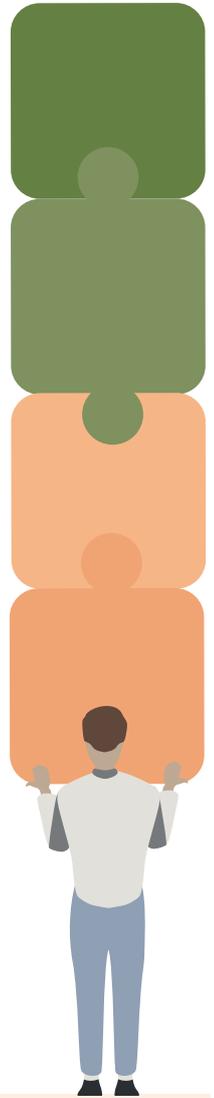


## SOLUTION

Security Assertion Markup Language (SAML) is a protocol that is commonly used for Single Sign-On (SSO). This enables users to sign into Invotra using their Salesforce login. Salesforce is used as an Identity Provider (IDP) and Invotra is configured as the Service Provider (SP). This means that the Invotra platform is a connected application within Salesforce for Sierra Club's users. The end user logs in to Invotra one of two ways:

- 1)** When logging into a user's Salesforce account, Invotra appears as a configured connected application.
- 2)** Users can access Invotra directly which will redirect the user to a Salesforce login page and then redirect them back to Invotra, fully authenticated. If they are already logged into Salesforce, their existing session will be recognised and they will immediately be redirected to a logged-in session on Invotra.

In partnership with Sierra Club, Invotra also developed extranet capabilities, Invotra Portal, which is an integral part of Sierra Club's digital strategy. This secure extranet capability allows members and supporters proportionate access (controlled by Sierra Club's intranet management team) to timely, relevant and engaging content, as well as the opportunity to connect and collaborate with like-minded supporters in groups and documents.



## RESULTS

Sierra Club's users are now able to seamlessly log in to their Invotra platform using SSO. This reduces the effort needed from end users, improving their user experience. SSO provides an extra layer of security because users don't have to remember as many passwords.



**Chris Thomas**  
Chief Innovation  
Director, Sierra Club

“ It was important to us to have Single Sign-On (SSO) across our systems and for our different volunteer bases. SSO is important for the user experience, to have one place where people can self-serve (update credit card information, addresses etc.) and access the full range of our digital promotional tools...”

